



**CaSSOA**  
THE CARAVAN STORAGE  
SITE OWNERS' ASSOCIATION

Newsletter  
September 2024



And just like that, we're heading into the final quarter of the year! I hope you have had a lovely summer.

As Autumn approaches, we look forward exhibiting at the Land, Leisure & Tourism Show (formally the Farm Innovation Show), and meeting some of you (hopefully many) at the Annual Meeting and networking event on the 19th November in Nottingham.

I'll soon be putting together the annual membership satisfaction survey so that you can share your feedback.

Don't forget to log into the member area on the CaSSOA website to check out the benefits and resources available to you. And, as always, please get in touch if you have any questions.

Kind Regards, Becci.



Becci Bailey  
CaSSOA Manager



Rebecca Marriott  
CaSSOA Administrator

## Annual Meeting & Networking Event

Tuesday 19 November  
Nottingham Belfry Hotel

### What can you expect?

- CaSSOA Management update
- Guest Speakers to include



**NCC Leisure Vehicle Security Director  
SECOM (Security Partner & Survey provider)**

- Meet other CaSSOA Members
- Virtual & in-person attendee options
- Free lunch!

**RSVP to follow**

Speaker programme subject to change





## Police Partnerships & CRiS Checks

CaSSOA is now working with Vince Wise, Director of Leisure Vehicle & Holiday Parks Security at the NCC. Vince has extensive experience within the Police and is now working for the NCC to coordinate efforts to prevent leisure vehicle crime and recover stolen vehicles.

We want to open up and develop lines of communication between CaSSOA members, the NCC, CRiS, and the Police.

Policing teams across the country would like to make contact with CaSSOA members, visiting sites to share intelligence, good practice, and develop networks of cooperation.

Members are encouraged to sign up to get involved.

Please email [enquiries@cassoa.co.uk](mailto:enquiries@cassoa.co.uk).

As a CaSSOA member, if you have concerns about the ownership of a caravan or want to confirm who the registered owner of a caravan on your site is, you can get a CRiS check for free.

CRiS is the National Register of UK touring caravan keepers, similar to the DVLA.

Using the 17 digit VIN, a check will show:

- If a caravan has been reported as stolen
- If it has been recorded with outstanding finance
- If it has been written off
- If it is registered to a keeper

If you would like a free CRiS check for any caravan at your storage site, please contact [enquiries@cassoa.co.uk](mailto:enquiries@cassoa.co.uk)



## Commission Opportunities

There are a number of commission earning opportunities available to you. By telling your customers about these insurance schemes and products, you could earn additional income.

**Ceta Insurance (Caravan)** - c.£30 per policy

**Shield Insurance (Motorhome)**  
£40 per new business policy / £15 per renewal

**Habcheck** - £26 per habitation check

**Protect My Asset (trackers)**  
£30 per tracker sold  
[Protect My Asset Trackers](#)

**Please contact us to sign up for these schemes**

**Discount Offers for your and your customers.**  
**Simply provide your customers with these links:**

**Motoring Parts**  
15% discount with code CASSOA15  
[Maypole Security Products & Caravan Covers](#)

**All in 1 Fire Extinguisher**  
10% discount  
[All In One Fire Extinguishers](#)



## Storage Contract Update

We've made some updates to our sample storage contract

**Definitions:** Data Protection Legislation - this has been updated.

**Clause 5** has been added, relating to restricting access to the site if there are arrears.

**Clause 17** has been added, relating to leaving an electric vehicle in place of a motorhome.

**Clause 37** has been added, relating to aggressive or abusive behaviour.

**Clause 44-46** has been updated, relating to Privacy and Data Protection.

**Download our sample Storage Contract from the Members area in our website.**

# Business Rates Appeals

We've teamed up with Appeal Business Rates to provide you with advice and guidance if you want to submit a business rates appeal.

The team of experts at Appeal Business Rates have in-depth knowledge of business rates in caravan storage settings and can help you determine if you are eligible for rates relief.

- No-win-no-fee Business Rates Audit
- Exclusively pay a discount rate of 27% (usually 30%)
- Speedy response to all enquiries



For your free check simply contact Appeal Business Rates on 0333 567 0924  
Please make sure you provide your CaSSOA membership number when you call.

## Member Legal Helpline

As a member of CaSSOA, you can benefit from our legal helpline provided by Arc Legal Assistance.

This includes access to a 24/7 advice line as well as legal expenses insurance and online services.

The Legal Assistance helpline team consists of 7 paralegals and 3 fully qualified solicitors, available to assist you with any legal or HR issues you may have - including arrears, contractual disputes and

To access this service, you simply call: 029 2115 8155 and quote your CaSSOA membership number.



## www.cassoa.co.uk Members Area

Log into the members area for the following:



## All in 1 Portable Fire Extinguishers

CaSSOA is pleased to bring you our newest partnership with Lifesafe Technologies: The StaySafe All-in-1 Fire Extinguisher

Fire hazards are everywhere, so StaySafe have developed a compact, portable fire extinguisher which uses a fluid that is effective on many types of fire.

Compact, lightweight, easy to use.

Simply take off the cap, point at the base of a fire, then press the nozzle to spray.

- Suitable for multiple types of fires - including electrical, cooking oil, textiles, petrol/diesel, paper/card, motor oil, and bio-ethanol
- Extinguishers dangerous lithium-ion battery fires (batteries found in phones, laptops, e-scooters and more)
- Keep on anywhere a fire might start, or carry it with you

**10% DISCOUNT FOR CaSSOA MEMBERS**  
*discount automatically applied at checkout*

**PURCHASE HERE**

Alternatively, log into the members area of the CaSSOA website for more information.